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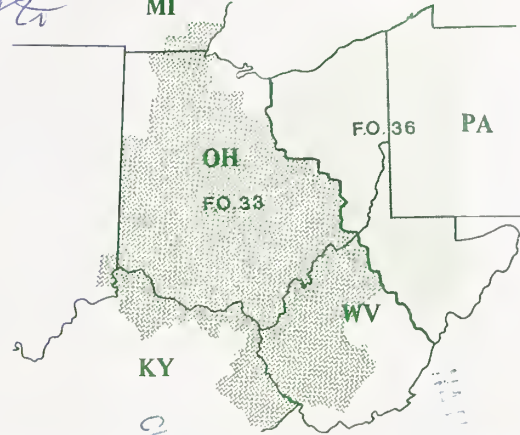
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# THE MARKET ADMINISTRATOR'S BULLETIN



OHIO VALLEY MARKETING AREA  
FEDERAL ORDER NO. 33

EASTERN OHIO - WESTERN PENNSYLVANIA MARKETING AREA  
FEDERAL ORDER NO. 36

VOL. XVI - NO. 10

C. MACK ENDSLEY, *Market Administrator*

OCTOBER 1985

ISSUED FOR THE INFORMATION OF PRODUCERS WHO ARE NOT MEMBERS OF COOPERATIVE ASSOCIATIONS

## DAIRY OUTLOOK AND SITUATION SUMMARY - SEPTEMBER, 1985

Government purchases under the dairy price support program are sharply larger than a year ago because milk production and marketings have increased much more than the commercial disappearance of milk and dairy products. During January-August, USDA net removals (delivery basis) were equal to about 10.3 billion pounds of milk (milkfat basis), up 2.2 billion or 28 percent from the same period in 1984. For calendar 1985, removals are expected to be about 13 billion pounds, compared with 8.6 billion last year. Removals in 1986 are projected to be 10 to 17 billion pounds, assuming no diversion program and a support price of \$11.60 per cwt.

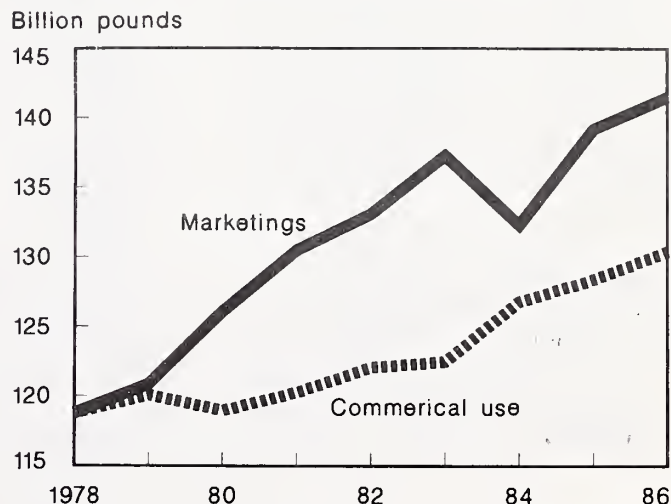
With relatively favorable milk-feed price relationships, primarily from low feed prices, and ample replacements, the number of milk cows on farms has increased since the end of the diversion program. However, additional gains in the herd are expected to be limited. For 1985, the average number of cows is likely to be 1.5 percent above last year.

When compared with a year earlier, milk per cow has also recovered since the end of the diversion program. Some additional gains are expected and output per cow this year is anticipated to average 3 percent above 1984. For all of calendar 1985, milk production will be record large, running about 4.5 percent greater than 1984.

Calendar 1986 milk production is projected to be unchanged to 3 percent larger. Better management, new technology, and genetic advancement will add upward pressure on yields, but some decline in the cow herd seems likely. However, the outlook for dairy and other commodities is uncertain pending new farm legislation.

Preliminary data for first-half 1985 indicate commercial disappearance of all milk and dairy products on a milkfat basis was up about 1 percent on a daily average basis from a year ago. However, while first-quarter 1985 disappearance, after adjustments for leap year, was up 1.8 percent from a year earlier, second-quarter use was about unchanged. For all of 1985, commercial sales are expected to be about 1.3 percent higher. For 1986, they are projected to be unchanged to 3 percent larger.

### Milk Marketings and Commercial Use\*



## COMPUTATION OF UNIFORM PRICE FOR SEPTEMBER 1985

UNDER FEDERAL ORDER 33

BASED ON HANDLERS' REPORTS TO MARKET ADMINISTRATOR

## OHIO VALLEY MILK MARKETING AREA

|                                                   | PERCENT | MILK<br>POUNDS | 3.5% PRICE<br>PER CWT. | TOTAL<br>VALUE  |
|---------------------------------------------------|---------|----------------|------------------------|-----------------|
| Class I Producer Milk                             | 53.2    | 141,002,459    | \$12.80                | \$18,048,314.75 |
| Class II Producer Milk                            | 14.7    | 38,947,518     | 11.12                  | 4,330,964.00    |
| Class III Producer Milk                           | 32.1    | 85,246,259     | 11.12                  | 9,479,384.00    |
| <b>TOTAL PRODUCER MILK</b>                        | 100.0   | 265,196,236    |                        | \$31,858,662.75 |
| Value of Overage                                  |         |                |                        | 8,409.45        |
| Value of Inventory Adjustment                     |         |                |                        | 181.58          |
| Value of Other Source                             |         |                |                        | -0-             |
| Value of Class I Location Differentials           |         |                |                        | 2,789.26        |
| Value of Audit Adjustments                        |         |                |                        | 210.28          |
| <b>TOTAL POOL VALUE</b>                           |         |                |                        | \$31,870,253.32 |
| Value of Producer Location Differentials          |         |                |                        | 55,948.78       |
| ½ Unobligated Balance in Producer Settlement Fund |         |                |                        | 130,962.30      |
| <b>PRODUCER MILK AND ADJUSTED VALUE</b>           |         | 265,196,236    | \$12.088092            | \$32,057,164.40 |
| Producer Settlement Fund Reserve                  |         |                | 0.048092               | ( 127,537.59)   |
| <b>UNIFORM PRICE FOR 3.5% MILK</b>                |         | 265,196,236    | \$12.04                | \$31,929,626.81 |
| Uniform Price Subject to location Differentials   |         |                |                        |                 |

## MARKET SUMMARY FOR SEPTEMBER 1985

Gross Class I utilization averaged 4,841,265 pounds per day during September 1985. On a daily basis this was an increase of 1.4% from the previous month and .2% less than September 1984.

The September 1985 Class I utilization of producer milk totaled 141,002,459 pounds or 53.2% of the reported producer receipts. This utilization percentage is 1.1% more than last month and 4.1% less than September 1984.

The average butterfat test for gross Class I utilization was 2.3% for September 1985.

Receipts from 5,040 producers by 40 pool handlers regulated by Order No. 33 averaged 8,839,875 pounds daily for

September 1985.

On a daily basis this was 2.2% less than last month and 6.2% more than September 1984.

Producers supplying the market decreased by 7 from the August 1985 total and decreased by 255 from September 1984. The daily average producer receipts per farm of 1,754 pounds was 37 less than the previous month. On a daily basis this is 181 pounds more than September 1984.

The September 1985 Class I price was \$12.80 per hundred-weight for 3.5% milk delivered to pool plants in the Central Zone. This was 10 cents less than August 1985 Class I price and \$1.07 cents less than the Sept-

ember 1984 price. Prices for Class I milk in parts of the marketing area other than the Central Zone reflect the specified location adjustment of minus 5 cents in the Northwestern Zone and plus 5 cents in the Southeastern Zone.

The Class II price for September 1985 was \$11.12. This was 4 cents more than the August 1985 Class II price and \$1.52 less than the September 1984 Class II price.

The Class III price of \$11.12 for September 1985 was 4 cents more than the previous month and \$1.52 less than the September 1984 Class III price.

The October 1985 Class I price will be \$12.78 for 3.5% milk.



# **MARKET STATISTICS** **FEDERAL ORDER NO. 33**

|                              | SEPTEMBER, 1985 |            | AUGUST, 1985 |            | SEPTEMBER, 1984 |             |
|------------------------------|-----------------|------------|--------------|------------|-----------------|-------------|
|                              | 3.5% Milk       | B.F. Diff. | 3.5% Milk    | B.F. Diff. | 3.5% Milk       | B. F. Diff. |
| <b>PRICE SUMMARY</b>         |                 |            |              |            |                 |             |
| Producers' Uniform . . . . . | \$12.04*        | 16.2¢      | \$12.07*     | 16.2¢      | \$13.37*        | 18.2¢       |
| Class I . . . . .            | 12.80*          | 16.2       | 12.90*       | 16.2       | 13.87*          | 18.2        |
| Class II . . . . .           | 11.12           | 16.2       | 11.08        | 16.2       | 12.64           | 18.2        |
| Class III . . . . .          | 11.12           | 16.2       | 11.08        | 16.2       | 12.64           | 18.2        |

\*Central Zone. Southeastern Zone five cents more. Northwestern Zone five cents less.

|                                                     | SEPTEMBER<br>1985 | AUGUST<br>1985 | SEPTEMBER<br>1984 |
|-----------------------------------------------------|-------------------|----------------|-------------------|
| <b>PRODUCER MILK CLASSIFICATION</b>                 |                   |                |                   |
| TOTAL PRODUCER MILK . . . . .                       | 265,196,236       | 280,261,298    | 249,815,600       |
| Percent Class I . . . . .                           | 53.2              | 52.1           | 57.3              |
| Percent Class II . . . . .                          | 14.7              | 14.2           | 13.5              |
| Percent Class III . . . . .                         | 32.1              | 33.7           | 29.2              |
| <b>UTILIZATION SUMMARY</b>                          |                   |                |                   |
| CLASS I PRODUCER MILK . . . . .                     | 141,002,459       | 145,909,032    | 143,037,838       |
| Opening Inventory . . . . .                         | 10,545            | 1,160          | 14,459            |
| Other Source - Unregulated . . . . .                | -0-               | -0-            | 2,888             |
| Other Source - Other Order . . . . .                | 4,224,939         | 2,163,445      | 2,536,001         |
| Overage . . . . .                                   | -0-               | -0-            | -0-               |
| TOTAL CLASS I . . . . .                             | 145,237,943       | 148,073,637    | 145,591,186       |
| CLASS II PRODUCER MILK . . . . .                    | 38,947,518        | 39,718,061     | 33,638,801        |
| Opening Inventory . . . . .                         | 30,919            | 72,899         | 33,373            |
| Other Source - Unregulated . . . . .                | 1,962,826         | 1,935,704      | 1,801,820         |
| Other Source - Other Order . . . . .                | 746,912           | -0-            | -0-               |
| Overage . . . . .                                   | -0-               | -0-            | -0-               |
| TOTAL CLASS II . . . . .                            | 41,688,175        | 41,726,664     | 35,473,994        |
| CLASS III PRODUCER MILK . . . . .                   | 85,246,259        | 94,634,205     | 73,138,961        |
| Opening Inventory . . . . .                         | 15,995,450        | 21,753,244     | 16,311,277        |
| Other Source - Unregulated . . . . .                | 16,738,130        | 22,523,996     | 10,149,287        |
| Other Source - Other Order . . . . .                | 9,554,303         | 17,031,505     | 3,533,492         |
| Overage . . . . .                                   | 6,005             | 29,165         | 15,913            |
| TOTAL CLASS III . . . . .                           | 127,540,147       | 155,972,115    | 103,148,930       |
| TOTAL RECEIPTS AND UTILIZATION . . . . .            | 314,466,265       | 345,772,416    | 284,214,110       |
| <b>PRODUCTION SUMMARY</b>                           |                   |                |                   |
| Percent Butterfat - Producer Milk . . . . .         | 3.56              | 3.49           | 3.62              |
| Number Producer Farms . . . . .                     | 5,040             | 5,047          | 5,295             |
| Daily Average Production per Farm . . . . .         | 1,754             | 1,791          | 1,573             |
| Daily Average Producer Milk . . . . .               | 8,839,875         | 9,040,687      | 8,327,187         |
| Daily Average Producer - Class I . . . . .          | 4,700,082         | 4,706,743      | 4,767,928         |
| Percent Producer Milk to Class I . . . . .          | 188.1             | 192.1          | 174.7             |
| Percent Gross Class I to Producer Class I . . . . . | 103.0             | 101.5          | 101.8             |
| Number of Reporting Handlers . . . . .              | 40                | 39             | 41                |
| Value of Producer Milk at Test . . . . .            | \$32,117,196      | \$33,737,741   | \$33,883,633      |
| Income per Farm (Monthly Average) . . . . .         | \$6,372           | \$6,685        | \$6,399           |

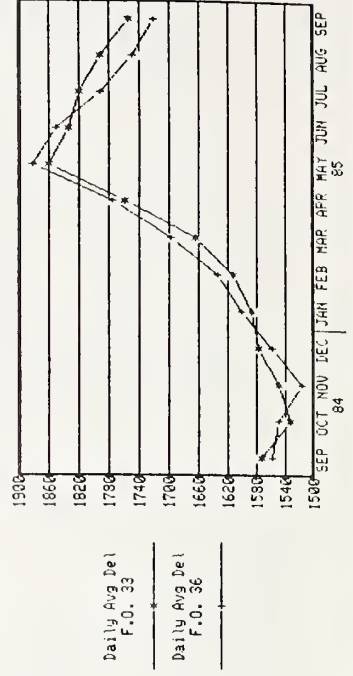
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5950 Sharon Woods Blvd., Columbus, Ohio  
MAILING ADDRESS  
P. O. Box 29226, Columbus, Ohio 43229  
AREA CODE: 614  
TELEPHONE: 891-1851

## OHIO VALLEY MARKETING AREA

## SUMMARY OF MARKETING STATISTICS

|             | Class I |                | Class II        |               | Class III |                   | Pct.        |                | Pct.            |                  | Pct. |       | No. of |                     |
|-------------|---------|----------------|-----------------|---------------|-----------|-------------------|-------------|----------------|-----------------|------------------|------|-------|--------|---------------------|
|             | Price   | Class II Price | Class III Price | Uniform Price | B.F. Diff | Producer Receipts | Pounds      | Class I Pounds | Class II Pounds | Class III Pounds | Cl-I | Cl-II | Cl-III | Daily Prod. Avg Del |
| <u>1984</u> |         |                |                 |               |           |                   |             |                |                 |                  |      |       |        |                     |
| Sep         | \$13.87 | \$12.64        | \$12.64         | \$13.37       | 18.2      | 249,815,600       | 143,037,838 | 33,638,801     | 73,138,961      | 57.3             | 13.5 | 29.2  | 5,295  | 1,573               |
| Oct         | \$14.00 | \$12.98        | \$12.64         | \$13.55       | 18.2      | 255,196,989       | 154,896,782 | 35,244,853     | 65,055,354      | 60.7             | 13.8 | 25.5  | 5,373  | 1,532               |
| Nov         | \$14.34 | \$12.80        | \$12.72         | \$13.73       | 18.2      | 244,709,862       | 149,080,104 | 31,172,326     | 64,457,432      | 60.9             | 12.7 | 26.4  | 5,266  | 1,549               |
| Dec         | \$14.34 | \$12.52        | \$12.52         | \$13.58       | 16.7      | 256,059,001       | 146,634,546 | 27,967,862     | 81,456,593      | 57.3             | 10.9 | 31.8  | 5,236  | 1,578               |
| <u>1985</u> |         |                |                 |               |           |                   |             |                |                 |                  |      |       |        |                     |
| Jan         | \$14.42 | \$12.58        | \$12.40         | \$13.65       | 16.3      | 260,991,760       | 156,635,524 | 33,855,942     | 70,500,294      | 60.0             | 13.0 | 27.0  | 5,308  | 1,586               |
| Feb         | \$14.22 | \$12.46        | \$12.21         | \$13.47       | 16.2      | 233,821,930       | 137,895,810 | 32,371,283     | 63,554,837      | 59.0             | 13.8 | 27.2  | 5,177  | 1,613               |
| Mar         | \$14.10 | \$12.13        | \$11.95         | \$13.20       | 16.2      | 264,525,004       | 148,128,757 | 38,030,137     | 78,366,110      | 56.0             | 14.4 | 29.6  | 5,128  | 1,664               |
| Apr         | \$13.91 | \$11.89        | \$11.62         | \$12.88       | 16.3      | 273,153,591       | 143,393,396 | 40,734,148     | 89,026,047      | 52.5             | 14.9 | 32.6  | 5,180  | 1,758               |
| May         | \$13.65 | \$11.71        | \$11.46         | \$12.61       | 16.3      | 300,442,435       | 148,411,666 | 40,780,386     | 111,250,383     | 49.4             | 13.6 | 37.0  | 5,208  | 1,861               |
| Jun         | \$13.32 | \$11.70        | \$11.20         | \$12.28       | 16.3      | 280,386,753       | 129,155,016 | 38,116,288     | 113,115,449     | 46.1             | 13.6 | 40.3  | 5,093  | 1,835               |
| Jul         | \$13.16 | \$11.65        | \$11.10         | \$12.20       | 16.3      | 285,754,272       | 137,267,105 | 41,157,928     | 107,329,239     | 48.0             | 14.4 | 37.6  | 5,062  | 1,821               |
| Aug         | \$12.90 | \$11.08        | \$11.08         | \$12.07       | 16.2      | 280,261,298       | 145,909,032 | 39,718,061     | 94,634,205      | 52.1             | 14.2 | 33.7  | 5,047  | 1,791               |
| Sep         | \$12.80 | \$11.12        | \$11.12         | \$12.04       | 16.2      | 265,196,236       | 141,002,459 | 38,947,518     | 85,246,259      | 53.2             | 14.7 | 32.1  | 5,040  | 1,754               |

DAILY AVG. DELIVERY



A new addition to the bulletin appears this month. Selected statistics will be reported for both Federal Milk Order 33 and 36 for 13 months. The Class I and Uniform Prices are for the Central Zone in F.O. 33 and for Zone One in F.O. 36. The graph (on the right) depicts the daily average producer delivery for F.O. 33 and F.O. 36. Both marketing areas follow the same pattern for deliveries, lowest deliveries in the fall and highest in the spring. Deliveries in September 1985 show an average 10% increase from September 1984. Most of the increase can be explained by the expiration of the diversion program in April 1985.





## COMPUTATION OF UNIFORM PRICE FOR SEPTEMBER 1985

UNDER FEDERAL ORDER 36

BASED ON HANDLERS' REPORTS TO MARKET ADMINISTRATOR

## EASTERN OHIO - WESTERN PENNSYLVANIA MARKETING AREA

|                                                   | PERCENT | MILK<br>POUNDS | 3.5% PRICE<br>PER CWT. | TOTAL<br>VALUE  |
|---------------------------------------------------|---------|----------------|------------------------|-----------------|
| Class I Producer Milk                             | 52.5    | 166,189,170    | \$12.95                | \$21,521,497.52 |
| Class II Producer Milk                            | 6.7     | 21,034,943     | 11.12                  | 2,339,085.66    |
| Class III Producer Milk                           | 40.8    | 129,093,337    | 11.12                  | 14,355,179.07   |
| <b>TOTAL PRODUCER MILK</b>                        | 100.0   | 316,317,450    |                        | \$38,215,762.25 |
| Value of Overage                                  |         |                |                        | 27,546.78       |
| Value of Beginning Inventory and OS Charges       |         |                |                        | -0-             |
| Value of Handler Location Adjustments             |         |                |                        | 73,950.42       |
| <b>TOTAL POOL VALUE</b>                           |         |                |                        | \$38,317,259.45 |
| Net Producer Zone and Plant Location Adjustments  |         |                |                        | ( 107,748.90)   |
| ½ Unobligated Balance in Producer Settlement Fund |         |                |                        | 188,756.96      |
| <b>PRODUCER MILK AND ADJUSTED VALUE</b>           |         | 316,317,450    | \$12.1392              | \$38,398,267.51 |
| Producer Settlement Fund Reserve                  |         |                | .0492                  | ( 155,487.15)   |
| <b>UNIFORM PRICE FOR 3.5% MILK - ZONE 1*</b>      |         |                | \$12.09                | \$38,242,780.36 |

\*Plus 5 cents, Zone 2; Plus 8 cents, Zone 3; and Plus 10 cents for Zone 4;  
and less location adjustment for mileage at plants outside marketing area.

## MARKET SUMMARY FOR SEPTEMBER 1985

Gross Class I utilization averaged 5,539,898 pounds per day during September 1985. On a daily basis this was an increase of 1.3% from the previous month and 0.5% less than September 1984.

The September 1985 Class I utilization of producer milk totaled 166,189,170 pounds or 52.5% of the reported producer receipts. This utilization percentage is 1.1% more than last month and 5.3% less than September 1984.

The average butterfat test for gross Class I utilization was 2.4% for September 1985.

Receipts from 6,131 producers by 37 pool handlers regulated by Order No. 36 averaged 10,543,915 pounds daily for September 1985.

On a daily basis this was 0.9% less than last month and 9.4% more than September 1984.

Producers supplying the market increased by 52 from the August 1985 total and decreased by 53 from September 1984. The daily average producer receipts per farm of 1,720 pounds was 30 less than the previous month. On a daily basis this is 162 pounds more than September 1984.

The September 1985 Class I price was \$12.95 per hundred-weight for 3.5% milk delivered to pool plants in Zone 1. This was 10 cents less than the August 1985 Class I price and \$1.07 less than the September 1984 price. Prices for Class I milk in parts of the marketing area other than

Zone 1 reflect the specified location adjustment of plus 5 cents in Zone 2, plus 8 cents in Zone 3, and plus 10 cents in Zone 4.

The Class II price for September 1985 was \$11.12. This was 4 cents more than the August 1985 Class II price and \$1.52 less than the September 1984 Class II price.

The Class III price of \$11.12 for September 1985 was 4 cents more than the previous month and \$1.52 less than the September 1984 Class III price.

The October 1985 Class I price will be \$12.93 for 3.5% milk in Zone 1. Milk pooled in other Zones will have the usual adjustments.



## MARKET STATISTICS

FEDERAL ORDER NO. 36

|                              | SEPTEMBER, 1985 |            | AUGUST, 1985 |            | SEPTEMBER, 1984 |            |
|------------------------------|-----------------|------------|--------------|------------|-----------------|------------|
|                              | 3.5% Milk       | B.F. Diff. | 3.5% Milk    | B.F. Diff. | 3.5% Milk       | B.F. Diff. |
| <b>PRICE SUMMARY</b>         |                 |            |              |            |                 |            |
| Producers' Uniform . . . . . | \$12.09*        | 16.2¢      | \$12.08*     | 16.2¢      | \$13.44*        | 18.2¢      |
| Class I . . . . .            | 12.95*          | 16.2       | 13.05*       | 16.2       | 14.02*          | 18.2       |
| Class II . . . . .           | 11.12           | 16.2       | 11.08        | 16.2       | 12.64           | 18.2       |
| Class III . . . . .          | 11.12           | 16.2       | 11.08        | 16.2       | 12.64           | 18.2       |

\*Zone 1. Zone 2 plus 5 cents. Zone 3 plus 8 cents. Zone 4 plus 10 cents.

|                                                     | SEPTEMBER<br>1985 | AUGUST<br>1985 | SEPTEMBER<br>1984 |
|-----------------------------------------------------|-------------------|----------------|-------------------|
| <b>PRODUCER MILK CLASSIFICATION</b>                 |                   |                |                   |
| TOTAL PRODUCER MILK . . . . .                       | 316,317,450       | 329,786,330    | 289,047,034       |
| Percent Class I . . . . .                           | 52.5              | 51.4           | 57.8              |
| Percent Class II . . . . .                          | 6.7               | 7.1            | 6.8               |
| Percent Class III . . . . .                         | 40.8              | 41.5           | 35.4              |
| <b>UTILIZATION SUMMARY</b>                          |                   |                |                   |
| CLASS I PRODUCER MILK . . . . .                     | 166,189,170       | 169,562,879    | 166,912,181       |
| Other Source - Dairy Products . . . . .             | -0-               | -0-            | -0-               |
| Other Source and Beg. Inv. - Fluid . . . . .        | 7,762             | 14,842         | 62,663            |
| Overage . . . . .                                   | -0-               | 143            | 17                |
| TOTAL CLASS I . . . . .                             | 166,196,932       | 169,577,864    | 166,974,861       |
| CLASS II PRODUCER MILK . . . . .                    | 21,034,943        | 23,246,876     | 19,704,989        |
| Other Source - Dairy Products . . . . .             | 1,588,498         | 1,739,174      | 1,487,020         |
| Other Source and Beg. Inv. - Fluid . . . . .        | 1,212,128         | 1,551,175      | 1,149,549         |
| Overage . . . . .                                   | -0-               | 147            | 5,714             |
| TOTAL CLASS II . . . . .                            | 23,835,569        | 26,537,372     | 22,347,272        |
| CLASS III PRODUCER MILK . . . . .                   | 129,093,337       | 136,976,575    | 102,429,864       |
| Other Source - Dairy Products . . . . .             | 1,370,474         | 1,715,757      | 692,850           |
| Other Source and Beg. Inv. - Fluid . . . . .        | 24,931,120        | 24,198,077     | 15,858,777        |
| Overage . . . . .                                   | 59,990            | 31,941         | 6,608             |
| TOTAL CLASS III . . . . .                           | 155,454,921       | 162,922,350    | 118,988,099       |
| TOTAL RECEIPTS AND UTILIZATION . . . . .            | 345,487,422       | 359,037,586    | 308,310,232       |
| <b>PRODUCTION SUMMARY</b>                           |                   |                |                   |
| Percent Butterfat - Producer Milk . . . . .         | 3.56              | 3.53           | 3.61              |
| Number Producer Farms . . . . .                     | 6,131             | 6,079          | 6,184             |
| Daily Average Production per Farm . . . . .         | 1,720             | 1,750          | 1,558             |
| Daily Average Producer Milk . . . . .               | 10,543,915        | 10,638,269     | 9,634,901         |
| Daily Average Producer - Class I . . . . .          | 5,539,639         | 5,469,770      | 5,563,739         |
| Percent Producer Milk to Class I . . . . .          | 190.3             | 194.5          | 173.2             |
| Percent Gross Class I to Producer Class I . . . . . | 100.0             | 100.0          | 100.0             |
| Number of Reporting Handlers . . . . .              | 37                | 35             | 41                |
| Value of Producer Milk at Test . . . . .            | \$38,640,065      | \$40,108,917   | \$39,517,498      |
| Income per Farm (Monthly Average) . . . . .         | \$6,302           | \$6,598        | \$6,390           |

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THE  
MARKET ADMINISTRATOR'S  
BULLETIN

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COLUMBUS, OHIO 43229

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ADDITIONAL SERVICE

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PAID  
Cleveland, Ohio  
Permit No. 2511

TOP 10 FEDERAL ORDERS - PRODUCER NUMBERS

The following table shows the top 10 Federal Orders in terms of total producer numbers during March 1985. Eastern Ohio - Western Pennsylvania and the Ohio Valley Order are ranked 6th and 8th respectively. The Chicago Regional, New York-New Jersey, and Upper Midwest Orders accounted for 43.9 percent of the total number of producers reported by all Federal Orders combined.

TOP 10 FEDERAL ORDERS - PRODUCER NUMBERS

MARCH 1985 1/

| FEDERAL ORDERS                         | NUMBER OF PRODUCERS | PERCENT OF TOTAL |
|----------------------------------------|---------------------|------------------|
| 1. Chicago Regional                    | 18,831              | 16.1             |
| 2. New York - New Jersey               | 16,587              | 14.2             |
| 3. Upper Midwest                       | 15,932              | 13.6             |
| 4. Middle Atlantic                     | 6,741               | 5.8              |
| 5. New England                         | 6,545               | 5.6              |
| 6. Eastern Ohio - Western Pennsylvania | 6,075               | 5.2              |
| 7. Southern Michigan                   | 6,071               | 5.2              |
| 8. Ohio Valley                         | 5,128               | 4.4              |
| 9. Iowa                                | 3,591               | 3.1              |
| 10. St. Louis - Ozarks                 | 3,322               | 2.8              |
| Remaining 35 Orders                    | 28,147              | 24.0             |
| Total Number of Producers              | 116,970             | 100.0            |

1/ SOURCE: Federal Milk Order Market Statistics for March 1985.